

AI CONSULTING & IMPLEMENTATION

Put AI to work in your business.

We find the workflows costing you time and money, redesign them, and implement the right AI and software. Then we manage what we build and measure what changes.

Your AI operating partner.



Three connected engagements. Each one has a clear deliverable, a defined commercial model, and a next step that moves the work forward.

ASSESS. TRANSFORM. OPERATE.

01 ASSESS

AI Opportunity Assessment

Find the workflow improvements worth investing in.

We examine how the work actually happens, establish a baseline, check the systems behind it, and recommend one prioritized initiative ready to fund.

YOU RECEIVE

A decision-ready business case and an implementation scope.

COMMERCIAL MODEL

A paid, bounded engagement after the first conversation.

NEXT STEP

Approve the initiative and move into implementation.

02 TRANSFORM

AI Workflow Implementation

Redesign and implement one approved operational improvement.

We redesign the work, configure the tools you already run, integrate systems, and build custom software or AI-assisted steps where they earn their place.

YOU RECEIVE

A working operational capability in daily use.

COMMERCIAL MODEL

A bounded implementation with a written scope.

NEXT STEP

Take the workflow live across the agreed boundary.

03 OPERATE

Managed AI Operations

Maintain and improve the workflows we implemented.

Monitoring, maintenance, evaluation, operating-cost visibility, exception handling, and an agreed amount of improvement work, reviewed on a schedule.

YOU RECEIVE

Accountable ongoing operation and scheduled performance reviews.

COMMERCIAL MODEL

Scoped management that keeps the workflow performing.

NEXT STEP

Continue, expand, and keep improving under one agreement.

Training, adoption, governance, and value measurement run through every engagement, so the workflow keeps working after go-live.

01

Fit conversation

Thirty minutes on the operating constraint, who it affects, and what a better outcome is worth. Nothing to prepare.

02

Paid assessment

A bounded engagement that produces a business case and an implementation scope you can fund with a clear picture of the work.

03

Implementation

One approved workflow, redesigned and put into daily use, with your team prepared to run it.

04

Managed operations

We stay with what we built: monitoring, improvement, and a review rhythm that keeps it useful.

RECOGNIZE THE SITUATION

Does any of this happen in your business?

01

Estimates wait on missing information.

Days from request to estimate sent, and how often the delay is incomplete information.

02

Follow-up falls between systems.

Inquiries with an owner, a next action, and a timely first response.

03

Completed work takes too long to bill.

Days from completion to invoice-ready, and invoices released cleanly the first time.

04

Managers rebuild the weekly report.

Hours spent assembling the information, and the work those hours should be funding.

05

Routine decisions wait on the owner.

Share of routine decisions resolved by the team, and how quickly the rest move.

HOW THE WORK RUNS

Observe, redesign, implement, and measure.

- 01 Observe the real work, including the informal steps that keep the official process running.
- 02 Establish a baseline the people doing the work agree is accurate.
- 03 Redesign the flow and choose the simplest implementation that produces the change.
- 04 Implement inside a clear boundary, including the edge cases that show up in live operations.
- 05 Prepare the people for the responsibilities they will actually hold.
- 06 Measure against the baseline so you can see the operating change clearly.

PEOPLE AND CONTROL

Software does the assembling. People keep the authority.

Your team helps design the change.

The people doing the work know which steps actually matter. They shape what we build so it fits the operation.

Consequential decisions stay with a person.

Employment, material spend, safety, credit, and significant customer commitments have a named approver.

Exceptions route to a named owner.

When a case needs judgment, it goes to someone with the authority to decide, with a clear record of what happened.

People are planned for before go-live.

Role changes belong in the business case, with an owner and a funded plan so the team is ready on day one.

WHY XPANCOM

Founder-led delivery.

The person who watches the work is the person who designs the change and writes the code.

Implementation, not advice.

The deliverable is a workflow running in your business, ready for daily use.

Your tools come first.

We get more from the systems you already run, and add software only where it earns its place.

You see what changed.

We baseline the work, then report the operating change against that baseline.

ANY BUSINESS. ANY VERTICAL.

Consulting, implementation, and managed operations.

Three connected services for any established business: an assessment that names the workflow worth fixing, an implementation that puts it into daily use, and managed operations that keep it performing. One operating partner from the first conversation through ongoing improvement.

DISCUSS YOUR BUSINESS

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